We formed an Alliance to Protect Patients to deal with the Medicare cuts and other threats to medicine. We want to form a corporate structure like a 501c3 or other organization which we can use to raise revenue to support our effort. Which structure do you recommend?

#### ChatGPT said:

Forming a corporate structure for the **Alliance to Protect Patients** is a strategic step for organizing your efforts and raising revenue effectively. The best structure depends on your mission, fundraising goals, and desired tax treatment. Below are the key options, their benefits, and considerations:

## 1. Recommended Structure: 501(c)(3) Nonprofit Organization

A 501(c)(3) nonprofit is the most common choice for advocacy and education-focused organizations. It allows tax-exempt status and eligibility for tax-deductible donations. This structure works well if your primary goals include public education, patient advocacy, and research related to healthcare policy.

#### **Advantages:**

- Tax-Exempt Status: Income is exempt from federal income tax.
- **Tax-Deductible Donations:** Individuals and corporations can deduct contributions on their taxes.
- **Grants:** Eligible to apply for private and government grants.
- Credibility: Being a 501(c)(3) can enhance your organization's legitimacy and attract donors.

#### **Limitations:**

- Lobbying Restrictions: 501(c)(3) organizations can engage in limited lobbying (e.g., advocating for specific legislation), but it cannot be a substantial part of their activities.
- **Prohibited Activities:** Cannot participate in partisan political campaigns or endorse candidates.

#### **Best For:**

- Public education about Medicare cuts and healthcare policy.
- Raising awareness of threats to medicine.
- Funding non-partisan research and outreach.

### 2. Alternative: 501(c)(4) Social Welfare Organization

A 501(c)(4) is another nonprofit option that provides more flexibility for lobbying and political advocacy. However, contributions to 501(c)(4) organizations are not tax-deductible.

#### **Advantages:**

- Lobbying: Unlimited lobbying allowed, as long as it supports the organization's mission.
- **Political Advocacy:** Can engage in more direct political advocacy, such as supporting or opposing legislation, ballot measures, or candidates.

#### **Limitations:**

- Non-Tax-Deductible Donations: Contributions are not deductible for donors.
- Less Grant Eligibility: Many grant-making organizations prefer 501(c)(3) entities.

#### **Best For:**

- Advocacy campaigns targeting specific Medicare legislation or broader healthcare reforms.
- Political activism, such as mobilizing voters or supporting candidates.

## 3. Hybrid Approach: 501(c)(3) + 501(c)(4)

Many advocacy groups create both a 501(c)(3) and a 501(c)(4) to separate their charitable and lobbying activities. This allows them to:

- Use the 501(c)(3) for tax-deductible fundraising, education, and research.
- Use the 501(c)(4) for unrestricted lobbying and political advocacy.

#### **Structure:**

- The 501(c)(3) operates as the primary organization for education and awareness.
- The 501(c)(4) focuses on lobbying and legislative action.
- Both organizations must maintain separate finances and governance, though they can collaborate within legal boundaries.

#### **Best For:**

• Organizations needing to balance tax-deductible fundraising with substantial lobbying.

#### 4. Other Considerations

#### A. Political Action Committee (PAC)

- A PAC can be formed to raise and spend money to support or oppose political candidates.
- **Best For:** Directly influencing elections and candidates, but not suitable for public education or advocacy.

### **B. For-Profit Entity (LLC or Corporation)**

- A for-profit structure can be used if the focus is primarily on revenue generation through events, consulting, or partnerships.
- **Best For:** Revenue-driven activities, but less suited for grassroots advocacy.

## **Steps to Establish the Structure**

#### 1. Define Mission and Activities:

o Clarify whether your primary focus is education, advocacy, or a combination of both.

## 2. Choose a Legal Structure:

- o If focusing on education and limited lobbying: Form a 501(c)(3).
- o If lobbying and advocacy are central: Form a 501(c)(4).
- $\circ$  For flexibility: Consider the hybrid approach (501(c)(3) + 501(c)(4)).

### 3. File Articles of Incorporation:

o File with your state's Secretary of State office. Specify your mission and nonprofit status in the incorporation documents.

#### 4. Apply for Tax-Exempt Status:

o File IRS Form 1023 for a 501(c)(3) or IRS Form 1024 for a 501(c)(4).

#### 5. Create Governance Documents:

 Draft bylaws outlining the organization's structure, decision-making process, and leadership roles.

#### 6. Build a Board of Directors:

o Include individuals with expertise in healthcare, law, advocacy, and fundraising.

#### 7. Open Bank Accounts:

o Maintain separate accounts if forming a hybrid structure.

## **Next Steps for Fundraising and Advocacy**

#### 1. Develop a Fundraising Plan:

- o Secure individual donations, grants, and sponsorships.
- o Use your 501(c)(3) status to attract tax-deductible contributions.

#### 2. Leverage Partnerships:

 Collaborate with medical societies, patient advocacy groups, and philanthropic organizations.

#### 3. Create Educational Materials:

 Use your 501(c)(3) to produce white papers, infographics, and community workshops.

## 4. Advocate Through Lobbying (501(c)(4)):

• Use your 501(c)(4) to organize lobbying campaigns and mobilize grassroots support.

#### Recommendation

- Best Fit: Start with a 501(c)(3) to focus on education, awareness, and research.
- Add a 501(c)(4) later if lobbying and political advocacy become more central to your mission.

Would you like detailed steps on applying for 501(c)(3) or 501(c)(4) status or templates for bylaws and mission statements?

You said:

Yes

ChatGPT said:

Here are detailed steps for applying for 501(c)(3) or 501(c)(4) status, along with templates for bylaws and mission statements to help establish your Alliance to Protect Patients.

## 1. Applying for 501(c)(3) Status

## **Step-by-Step Guide**

#### A. Incorporate as a Nonprofit

- 1. Choose a Name:
  - o Ensure the name complies with your state's rules for nonprofit organizations.
- 2. File Articles of Incorporation:
  - o File with your state's Secretary of State office.
  - o Include:
    - Organization's name and address.
    - Statement of purpose (e.g., educational and charitable activities).
    - Language specifying that assets will not benefit private individuals.
    - A clause dedicating assets to a 501(c)(3)-qualified purpose if dissolved.

#### **B.** Create Bylaws

- Draft bylaws to govern your organization's operations.
- See the **Bylaws Template** below.

## C. Apply for an Employer Identification Number (EIN)

• Apply through the IRS online: Apply for EIN.

#### D. File Form 1023 or Form 1023-EZ with the IRS

#### 1. **Form 1023-EZ:**

- o Shorter and faster for smaller organizations (less than \$50,000 annual revenue).
- o Use the IRS Eligibility Worksheet to determine if you qualify.
- o Filing Fee: \$275.
- o Apply online at <u>Pay.gov</u>.

#### 2. Form 1023:

- o For larger or more complex organizations.
- o Filing Fee: \$600.
- o Includes detailed information about your organization's purpose, activities, and finances.

#### E. Maintain Compliance

- File annual Form 990 with the IRS to report revenue and expenses.
- Follow state-level reporting requirements (e.g., annual reports, charitable solicitation licenses).

## 2. Applying for 501(c)(4) Status

## **Step-by-Step Guide**

## A. Incorporate as a Nonprofit

- Same as for 501(c)(3): Choose a name, file Articles of Incorporation, and include required clauses.
- Ensure your **mission statement** allows for social welfare and lobbying activities.

#### B. Apply for an EIN

• Same as above: Use the IRS online application.

#### C. File IRS Form 1024 or 1024-A

#### 1. Form 1024-A:

o Specifically for 501(c)(4) applications.

- o Filing Fee: \$600.
- o Submit via Pay.gov.

#### 2. Include Documentation:

- o Articles of Incorporation.
- o Detailed description of activities, including lobbying efforts.

#### D. Notify the IRS of Intent to Operate as a 501(c)(4)

- Submit Form 8976 (Electronic Notice of Intent to Operate Under Section 501(c)(4)) within 60 days of formation.
- Filing Fee: \$50.

#### **E.** Ongoing Requirements

- File Form 990 or Form 990-N annually with the IRS.
- Maintain state-level compliance (e.g., lobbying disclosures if required).

## 3. Templates

## A. Bylaws Template

Here's a simplified example of nonprofit bylaws. Customize for your organization.

#### BYLAWS OF THE ALLIANCE TO PROTECT PATIENTS

#### **Article I: Name and Purpose**

- Name: The name of this organization is the Alliance to Protect Patients.
- **Purpose:** The Alliance is organized exclusively for charitable and educational purposes under Section 501(c)(3) of the Internal Revenue Code. Our mission is to advocate for policies that protect patients and support equitable access to healthcare.

### **Article II: Membership**

• The Alliance shall not have members.

#### **Article III: Board of Directors**

- Number: The Board shall consist of at least 3 and no more than 15 directors.
- **Term:** Directors shall serve for two-year terms.

• **Duties:** The Board shall oversee the organization's activities, finances, and compliance with applicable laws.

#### **Article IV: Officers**

- **Positions:** The officers shall include a President, Vice President, Secretary, and Treasurer.
- Duties:
  - o **President:** Presides over meetings and oversees strategic direction.
  - Treasurer: Manages financial records and reporting.
  - o Secretary: Keeps meeting minutes and organizational records.

#### **Article V: Meetings**

• The Board shall meet at least twice annually. A majority of directors constitutes a quorum.

#### **Article VI: Amendments**

• These bylaws may be amended by a two-thirds vote of the Board.

Adopted on: [Insert Date]

#### **B.** Mission Statement

A mission statement communicates your organization's purpose and goals.

### **Example Mission Statement for 501(c)(3):**

"The Alliance to Protect Patients is dedicated to advocating for equitable healthcare policies that ensure access to quality medical care for all Americans. Through education, public awareness, and research, we work to protect patients from harmful Medicare reimbursement cuts and other systemic threats to healthcare."

#### Example Mission Statement for 501(c)(4):

"The Alliance to Protect Patients is a social welfare organization committed to promoting policies that support accessible and equitable healthcare. We engage in advocacy and legislative efforts to protect patients and healthcare providers from harmful Medicare reimbursement cuts."

## 4. Hybrid Approach (501(c)(3) + 501(c)(4))

- 1. Form the 501(c)(3) for education and public awareness.
- 2. Create a 501(c)(4) subsidiary for lobbying and advocacy.
- 3. Ensure financial separation and compliance:
  - Keep separate bank accounts and records.
  - o Avoid cross-subsidizing lobbying with 501(c)(3) funds.

## **Next Steps**

- 1. Finalize Incorporation Documents:
  - o Customize the bylaws and mission statement templates.
- 2. File IRS Forms:
  - Use the IRS instructions for Form 1023 or Form 1024-A.
- 3. Build Your Board:
  - o Recruit directors with expertise in law, healthcare, advocacy, and fundraising.
- 4. Launch Fundraising:
  - o Start with grant applications, individual donations, and corporate sponsorships.

Would you like assistance drafting your Articles of Incorporation or advice on fundraising strategies?

You said:

yes

ChatGPT said:

Here's a detailed **draft of Articles of Incorporation** for the **Alliance to Protect Patients**, along with **fundraising strategies** to support your efforts.

## 1. Articles of Incorporation

This is a foundational document required for registering your nonprofit with your state and the IRS.

# ARTICLES OF INCORPORATION OF THE ALLIANCE TO PROTECT PATIENTS

#### **Article I: Name**

The name of this organization is the **Alliance to Protect Patients**.

#### **Article II: Duration**

The duration of the Alliance shall be perpetual unless dissolved according to these Articles or the Bylaws.

#### **Article III: Purpose**

The Alliance to Protect Patients is organized exclusively for charitable, educational, and advocacy purposes under Section 501(c)(3) of the Internal Revenue Code (or corresponding section of any future federal tax code).

The specific purposes of the Alliance include, but are not limited to:

- 1. Advocating for healthcare policies that protect patient access to equitable medical care.
- 2. Educating the public about the impact of Medicare reimbursement cuts and systemic threats to healthcare.
- 3. Supporting research and public outreach to promote solutions that address healthcare inequities.

### **Article IV: Nonprofit Nature**

No part of the net earnings of the Alliance shall inure to the benefit of, or be distributable to, its members, trustees, officers, or other private persons, except that the Alliance shall be authorized to pay reasonable compensation for services rendered and to make payments in furtherance of its mission.

The Alliance shall not carry on any activities not permitted for organizations exempt from federal income tax under Section 501(c)(3).

#### **Article V: Membership**

The Alliance shall have no members.

#### **Article VI: Governance**

The Alliance shall be governed by a Board of Directors as described in the Bylaws.

#### **Article VII: Dissolution**

Upon dissolution of the Alliance, all remaining assets shall be distributed for one or more exempt purposes within the meaning of Section 501(c)(3) of the Internal Revenue Code, or to a state or local government for public purposes.

#### **Article VIII: Registered Agent and Address**

The registered agent and office of the Alliance shall be:

- [Name of Registered Agent]
- [Address of Registered Office]

#### **Article IX: Incorporators**

The incorporators of the Alliance are:

- 1. [Name, Address]
- 2. [Name, Address]
- 3. [Name, Address]

### Signed and dated this [day] of [month], [year].

[Name], Incorporator [Title]

## 2. Fundraising Strategies

Here are tailored strategies for raising revenue to support your mission:

#### A. Individual Donations

#### 1. Online Fundraising Campaigns

- Platform Recommendations:
  - o GoFundMe: Quick and easy for grassroots campaigns.
  - o Classy.org: Built for nonprofits, with tools for recurring donations.
- Tactics:
  - o Launch a campaign tied to specific initiatives (e.g., "Raise \$50,000 to protect Medicare patients.").
  - o Highlight personal stories of how Medicare cuts affect patients and providers.

#### 2. Monthly Giving Program

- **Structure:** Encourage supporters to commit to a small recurring donation (e.g., \$10/month).
- Marketing Angle: "Join the Alliance and make a monthly impact on patient care."

## **B.** Corporate Sponsorships

#### 1. Healthcare Industry Partnerships

- Approach pharmaceutical companies, medical device manufacturers, and labs for sponsorship opportunities.
- Offer recognition:
  - o Platinum Sponsor (\$20,000): Logo on all materials, keynote sponsorship.

- o Gold Sponsor (\$10,000): Logo on website and printed materials.
- o Silver Sponsor (\$5,000): Recognition in newsletters.

### 2. Local Business Engagement

- Partner with local businesses to sponsor events or initiatives.
- Offer sponsorship packages for recognition on event banners, social media, or programs.

#### C. Grants

#### 1. Healthcare-Focused Grants

- Research grants for healthcare advocacy and education.
  - Examples:
    - Robert Wood Johnson Foundation: <a href="https://www.rwjf.org">https://www.rwjf.org</a>
    - Commonwealth Fund: <a href="https://www.commonwealthfund.org">https://www.commonwealthfund.org</a>

#### 2. Local and State Government Grants

• Apply for community health grants offered by your state or local government.

### 3. Tips for Grant Applications

- Clearly state your mission and goals.
- Provide measurable outcomes (e.g., "Educate 100,000 patients about Medicare reimbursement changes.").
- Use the mission statement and Articles of Incorporation as part of the application.

## D. Events and Campaigns

#### 1. Fundraising Events

- Host events such as webinars, luncheons, or benefit dinners featuring expert speakers in dermatology or healthcare policy.
- Charge admission or request donations during the event.

### 2. Peer-to-Peer Fundraising

• Encourage supporters to create their own fundraising pages (via platforms like Classy) to raise money for your Alliance.

#### 3. Merchandising

- Sell branded merchandise (e.g., T-shirts, mugs) with the Alliance's logo and message.
- Example: "Protect Patients. Stop Medicare Cuts."

#### E. Online Presence

## 1. Create a Donation Page

- Set up a professional donation page on your website.
- Include multiple giving options (one-time, recurring, memorial gifts).

## 2. Social Media Campaigns

- Use infographics and personal stories to drive engagement.
- Run targeted ads to reach healthcare professionals and patient advocates.

## 3. Next Steps

#### 1. Finalize Articles of Incorporation:

- o Customize the template with your organization's details.
- o File with your state's Secretary of State office.

#### 2. Set Up Fundraising Accounts:

- o Register on platforms like GoFundMe or Classy.
- o Open a nonprofit bank account for transparency.

### 3. Launch Fundraising Initiatives:

o Start with a small online campaign to raise initial funds and build momentum.

#### 4. Apply for Grants:

o Research and prioritize healthcare-focused grant opportunities.

Would you like help drafting a grant application or designing sponsorship packages?

VAIL	said	٠

Yes

ChatGPT said:

Here's a **grant application template** tailored to your Alliance to Protect Patients and a sample **sponsorship package** to attract corporate partners. Both are designed to maximize your chances of success in securing funding.

## 1. Grant Application Template

[Your Organization Name]
Grant Application for [Grant Name]

#### **Cover Letter**

[Date]
[Grant Organization Name]
[Address]
[City, State, ZIP]

Dear [Grant Review Committee/Specific Contact Name],

On behalf of the **Alliance to Protect Patients**, I am writing to request funding in the amount of [\$X] to support our efforts to [specific goal or initiative, e.g., "educate the public about the impact of Medicare cuts and advocate for policies that protect access to care"].

Our organization is dedicated to [insert your mission statement, e.g., "advocating for equitable healthcare policies to ensure all patients have access to high-quality medical care"]. We believe that by working together, we can address the systemic challenges posed by declining Medicare reimbursements and secure a healthier future for millions of Americans.

This funding will allow us to [brief summary of proposed use, e.g., "launch a public awareness campaign, host educational webinars, and mobilize stakeholders to advocate for fair reimbursement policies"]. Enclosed, you will find our proposal detailing our objectives, activities, and the anticipated impact of your support.

Thank you for considering this request. We look forward to the opportunity to partner with [Grant Organization Name] to protect patients and promote healthcare equity.

Sincerely,
[Your Name]
[Your Title]
[Your Contact Information]

## **Grant Proposal Outline**

#### 1. Executive Summary

• **Mission:** Briefly state your organization's mission.

- Example: "The Alliance to Protect Patients works to ensure equitable healthcare access by advocating for policies that protect patients and support healthcare providers."
- **Project Summary:** Outline the specific initiative you are requesting funding for.
  - Example: "We aim to launch a national campaign educating patients about Medicare cuts and mobilizing them to contact their representatives."
- Funding Request: Specify the amount requested and its purpose.
  - Example: "We are requesting \$50,000 to fund the creation of educational materials, host community events, and expand our outreach efforts."

## 2. Organizational Background

- Provide a brief history of your Alliance, including its formation, mission, and key accomplishments.
  - Example: "The Alliance to Protect Patients was founded in 2023 to address the critical challenges posed by systemic healthcare threats, including Medicare reimbursement cuts."

#### 3. Statement of Need

- Explain why this issue is urgent and how your initiative addresses it.
  - Example: "Medicare reimbursement cuts have reduced patient access to care, particularly in rural areas. Patients face longer wait times and provider shortages, exacerbating health disparities."

## 4. Objectives

- List measurable goals.
  - o Example:
    - Educate 50,000 patients on Medicare reimbursement changes.
    - Host three webinars for healthcare providers and stakeholders.
    - Collect 500,000 petition signatures to influence Congressional action.

#### 5. Activities

- Describe how you will achieve your objectives.
  - o Example:
    - Develop and distribute infographics and brochures.
    - Use targeted social media campaigns to reach Medicare patients.
    - Organize a grassroots advocacy day in Washington, D.C.

#### 6. Budget

- Provide a detailed breakdown of how funds will be used.
  - o Example:
    - \$20,000 for educational material design and printing.

- \$15,000 for webinar hosting and technology.
- \$15,000 for staff and outreach support.

#### 7. Evaluation Plan

- Explain how you will measure success.
  - Example: "We will track the number of materials distributed, webinar attendance, and petition signatures. A post-campaign survey will measure participant engagement and understanding."

#### 8. Conclusion

- Reiterate your mission and express gratitude for consideration.
  - Example: "With your support, we can protect patient access to care and ensure that Medicare remains a reliable safety net for millions of Americans."

## 2. Sponsorship Package

## **Title: Sponsorship Opportunities with the Alliance to Protect Patients**

### Dear [Company/Organization Name],

We invite you to partner with the **Alliance to Protect Patients** to address one of the most pressing challenges in healthcare: protecting patient access to care by ending harmful Medicare reimbursement cuts.

As a sponsor, you will support initiatives that educate patients and providers, mobilize grassroots advocacy, and promote equitable healthcare policies. Your partnership demonstrates your commitment to the well-being of patients nationwide.

## **Sponsorship Tiers**

Tier	Investment	Benefits
Platinun	n \$20,000	<ul> <li>Logo on all campaign materials (digital and print).</li> <li>Keynote sponsorship at major events.</li> <li>Dedicated thank-you post on social media.</li> <li>Recognition on website homepage.</li> </ul>
Gold	\$10,000	<ul><li>Logo on printed educational materials.</li><li>Recognition in email newsletters.</li><li>Social media shoutout.</li></ul>

Tier	Investment	Benefits
Silver	\$5,000	<ul><li>Recognition on website sponsor page.</li><li>Logo displayed during webinars.</li></ul>
Bronze	\$2,500	<ul><li>Mention in event programs.</li><li>Recognition in thank-you emails to supporters.</li></ul>

## **Add-On Opportunities**

• Exclusive Sponsorship of a Webinar: \$5,000

• Lanyard Sponsorship for Events: \$3,000

• Event Coffee Break Sponsorship: \$2,000

## **Impact of Sponsorship**

Your sponsorship directly funds:

- The creation and distribution of educational materials to thousands of Medicare patients and providers.
- Public advocacy events raising awareness of healthcare issues.
- Digital campaigns reaching millions of Americans.

We are excited to partner with you to protect patients and strengthen our healthcare system. To learn more or confirm your sponsorship, please contact us at [Your Contact Information].

Sincerely,
[Your Name]
[Your Title]
[Your Organization Name]

## **Next Steps**

#### 1. Customizing Grant Proposal:

 Let me know the specifics of your initiative (e.g., primary focus or geographic reach) for tailored content.

#### 2. Sponsorship Follow-Up:

o Draft a personalized letter or email for targeted corporate outreach.

#### 3. Launch Plan:

 Implement grant applications and sponsorship campaigns simultaneously for maximum impact. Would you like me to help refine specific aspects of the proposal or sponsorship package? I can also provide ideas for targeting high-potential funders.

#### You said:

Yes and especially targeting the high potential funders. Also, this is a lot of work and seems analogous to establishing a team of individuals to form a political campaign for someone running for office. Given that this is founded by group of busy doctors who are in practice, which type of individuals would you recommend to help execute on these plans?

#### ChatGPT said:

You're absolutely right—successfully executing these plans requires a **dedicated team**, much like a political campaign, to manage the various moving parts. Below is a breakdown of **high-potential funders**, the **types of professionals you should recruit**, and their roles to help your group of busy physicians bring this initiative to life effectively.

## 1. High-Potential Funders

## A. Healthcare Industry

#### 1. Pharmaceutical Companies

- o *Why:* Many pharmaceutical companies fund advocacy and education initiatives aligned with healthcare improvements.
- o Targets: Pfizer, Johnson & Johnson, Amgen, Merck.
- o **Approach:** Position your campaign as a means to protect access to the care their products support.

#### 2. Medical Device Companies

- o Why: Protecting patient access aligns with their business interests and patient outcomes.
- o Targets: Medtronic, Stryker, Boston Scientific.
- o **Approach:** Offer sponsorship packages that include recognition at events and in educational materials.

#### 3. Diagnostic Labs

- o *Why:* Labs (e.g., Quest Diagnostics, Labcorp) have a vested interest in Medicare policy due to their reliance on fair reimbursement.
- o **Targets:** Pathology labs, imaging centers, and genetic testing companies.
- o **Approach:** Highlight how Medicare cuts disproportionately affect services they provide.

### **B.** Foundations and Nonprofits

#### 1. Healthcare Advocacy Foundations

- o **Targets:** Robert Wood Johnson Foundation, Commonwealth Fund, Kaiser Family Foundation.
- o **Approach:** Emphasize your focus on healthcare equity and patient education.

### 2. Disease-Specific Foundations

- o **Targets:** American Cancer Society, Alzheimer's Association, National Psoriasis Foundation.
- o **Approach:** Align your mission with their patient-focused goals.

#### 3. Local or Regional Healthcare Foundations

- o Many hospitals and regional health systems have charitable foundations.
- o **Targets:** Contact local systems in your area.

## C. Professional Organizations

#### 1. Medical Societies

- o **Targets:** American Medical Association (AMA), American Academy of Dermatology (AAD), American Society for Dermatopathology (ASDP).
- o **Approach:** Request co-sponsorship or endorsements to leverage their established networks.

#### 2. State Medical Societies

o Partner with state-level societies to broaden grassroots efforts.

## **D.** High-Net-Worth Individuals

#### Potential Donors:

- o Patients who have experienced the effects of Medicare cuts firsthand.
- o Healthcare professionals who've retired but remain invested in the field.
- Philanthropists with a history of healthcare advocacy.
- Approach: Build relationships through personal networks, events, or testimonials.

## E. Grassroots Fundraising

- Encourage small-dollar donations from patients and providers.
- Leverage platforms like GoFundMe or Classy for online campaigns.

## 2. Types of Professionals to Execute the Plan

Here's a suggested team structure, focusing on individuals with specific expertise to ensure success while minimizing your time investment.

#### A. Core Team

#### 1. Executive Director (Part-Time or Consultant)

- o **Role:** Oversees the strategy, fundraising, and day-to-day operations.
- o **Ideal Background:** Nonprofit management, healthcare advocacy, or political campaign experience.

## 2. Development/Fundraising Manager

- o Role: Leads grant applications, sponsorship outreach, and donor cultivation.
- o **Ideal Background:** Fundraising or development professional with experience in healthcare or nonprofits.

#### 3. Communications Specialist

- o Role: Manages social media, press releases, and content creation.
- o **Ideal Background:** PR or marketing professional with a focus on advocacy campaigns.

#### 4. Advocacy Coordinator

- o **Role:** Organizes grassroots efforts, including petition drives, town halls, and direct outreach to Congress.
- o Ideal Background: Community organizing or experience in political advocacy.

## **B.** Supporting Roles

#### 1. Graphic Designer (Freelance or Consultant)

- o Role: Designs infographics, social media posts, and sponsorship materials.
- o **Ideal Background:** Experience with nonprofit or healthcare-focused design.

#### 2. Grant Writer (Freelance or Consultant)

- o **Role:** Drafts compelling proposals for foundation and government grants.
- o **Ideal Background:** Proven track record of securing funding for healthcare or advocacy projects.

#### 3. Event Planner

- o **Role:** Plans fundraising events, webinars, and public advocacy days.
- o **Ideal Background:** Experience with conferences or nonprofit events.

## C. Volunteer Support

#### 1. Physician Advisors

- o Provide testimonials, attend events, and lend credibility as the organization's public face.
- o Time commitment: Minimal (e.g., attending quarterly meetings or events).

#### 2. Patient Advocates

- o Share personal stories to humanize the impact of Medicare cuts.
- o Help spread the petition and fundraising campaigns.

## 3. Suggested Execution Plan

## A. Launch Phase (First 3-6 Months)

- 1. Hire a part-time Executive Director and Development Manager.
- 2. Engage a graphic designer to create marketing and sponsorship materials.
- 3. Launch your petition campaign and initial fundraising effort (e.g., GoFundMe or Classy).
- 4. Begin grant applications to healthcare foundations.

## **B. Growth Phase (6-12 Months)**

- 1. Host your first educational webinar or advocacy event.
- 2. Establish a grassroots fundraising program (monthly donors, peer-to-peer campaigns).
- 3. Build partnerships with medical societies and sponsors.
- 4. Expand your team with a communications specialist or grant writer, as needed.

## C. Long-Term Goals

- Establish a national presence with consistent branding and messaging.
- Secure ongoing sponsorships and grants for sustainable operations.
- Organize annual advocacy events or conferences to keep momentum.

## 4. Recruiting Your Team

#### • Where to Find Talent:

- o LinkedIn (search for nonprofit professionals with relevant experience).
- Local nonprofit organizations or professional networks.
- Freelance platforms (Upwork, Fiverr) for grant writing, graphic design, or event planning.
- Universities with public health or nonprofit management programs (for interns or volunteers).

#### • Budget Considerations:

- Start small with part-time staff or consultants.
- Use volunteers for lower-priority tasks or grassroots efforts.

Would you like help drafting job descriptions for these roles, or refining the plan for specific phases of your campaign?

#### You said:

Yes and where can we source volunteers who would be willing to participate without compensation?

ChatGPT said:

Here's how to **draft job descriptions** for your key roles and where to source **volunteers** who are willing to participate without compensation.

## 1. Draft Job Descriptions

Below are job descriptions tailored to the Alliance to Protect Patients:

## A. Executive Director (Part-Time or Consultant)

#### **Overview:**

The Executive Director will oversee the Alliance to Protect Patients' strategic direction, fundraising, and operations. This role involves managing a team of staff and volunteers to execute the organization's mission of protecting patient access to care.

### **Responsibilities:**

- Develop and implement organizational strategies and goals.
- Lead fundraising efforts, including grant applications and corporate sponsorships.
- Build and maintain relationships with key stakeholders, including physicians, patient advocates, sponsors, and legislators.
- Oversee staff, volunteers, and contractors to ensure efficient operations.
- Represent the Alliance publicly, including at events and in media.

#### **Qualifications:**

- Proven leadership experience in nonprofit management, advocacy, or healthcare.
- Strong fundraising and grant-writing skills.
- Excellent communication and public speaking abilities.
- Knowledge of healthcare policy is a plus.

## B. Development/Fundraising Manager (Part-Time or Volunteer)

#### **Overview:**

The Development Manager will lead efforts to secure funding through grants, sponsorships, and individual donations. This role involves cultivating relationships with donors and managing campaigns.

#### **Responsibilities:**

- Research and write grant proposals.
- Develop and implement fundraising strategies, including sponsorship programs.
- Track fundraising metrics and donor engagement.
- Organize donor events and recognition initiatives.

#### **Qualifications:**

- Experience in fundraising or development, preferably in healthcare or nonprofit sectors.
- Strong writing skills and attention to detail.
- Ability to build relationships with donors and sponsors.

## C. Volunteer Coordinator (Volunteer Role or Part-Time)

#### **Overview:**

The Volunteer Coordinator will recruit, train, and manage volunteers who support the Alliance's programs and events.

#### **Responsibilities:**

- Create and manage a volunteer recruitment strategy.
- Match volunteers to roles based on their skills and interests.
- Coordinate schedules for events and campaigns.
- Recognize and reward volunteer contributions.

## **Qualifications:**

- Strong organizational and communication skills.
- Experience managing or working with volunteers.
- Passion for healthcare advocacy is a plus.

## 2. Sourcing Volunteers

Volunteers can be a vital resource for executing your plans. Here's where to find them:

## A. Medical and Healthcare Community

#### 1. Physician Advocacy Networks:

- Tap into existing professional groups like the American Medical Association (AMA), state medical societies, or specialty societies like the American Academy of Dermatology (AAD).
- o Many physicians and healthcare providers are willing to volunteer their expertise for advocacy campaigns that align with their values.

#### 2. Medical Students and Residents:

- Contact local medical schools or residency programs to recruit students who want to support patient advocacy efforts.
- o Offer opportunities like writing for newsletters, social media management, or event coordination.

## **B. Patient Advocacy Groups**

#### 1. Patient Networks:

• Engage with patients who have been directly affected by Medicare cuts. These individuals are often passionate about supporting advocacy work.

#### 2. Disease-Specific Advocacy Groups:

o Partner with organizations like the **National Psoriasis Foundation** or **American Cancer Society** to recruit volunteers who care deeply about patient access to care.

#### C. Universities and Schools

### 1. Public Health Programs:

- o Partner with universities offering **public health**, **healthcare management**, or **policy** programs to recruit students for internships or volunteer opportunities.
- Many schools offer course credits for volunteer work in community health initiatives.

#### 2. Nonprofit Management Programs:

 Students studying nonprofit management or political science are often eager to gain experience in advocacy campaigns.

## **D. Nonprofit and Volunteer Platforms**

#### 1. VolunteerMatch (<u>www.volunteermatch.org</u>)

o Connects organizations with individuals looking for volunteer opportunities in advocacy, education, or healthcare.

#### 2. **Idealist** (www.idealist.org)

 A platform to post volunteer roles, especially for nonprofit or social impact initiatives.

#### 3. HandsOn Network (www.handsonnetwork.org)

 Provides local volunteer opportunities, including event support or administrative help.

## E. Community and Grassroots Outreach

#### 1. Social Media:

- Use platforms like Facebook, Twitter, and LinkedIn to promote volunteer opportunities.
- Example Post:

"Are you passionate about protecting patient access to care? Join the Alliance to Protect Patients as a volunteer! Help us advocate for equitable healthcare. Learn more: [Insert Link]."

## 2. Local Organizations and Faith-Based Groups:

o Partner with community centers, churches, and civic organizations to recruit volunteers who are active in social causes.

#### 3. Retiree Networks:

 Reach out to retired professionals who may have experience in healthcare, education, or advocacy and are looking for meaningful ways to contribute.

## 3. Next Steps

#### **Immediate Actions**

#### 1. Recruit a Volunteer Coordinator:

• This person will develop and implement a recruitment plan, matching volunteers with roles that suit their skills.

#### 2. Develop Volunteer Roles:

• Create a mix of one-time opportunities (e.g., event support) and ongoing roles (e.g., social media management).

#### 3. Leverage Networks:

 Start with your personal and professional networks (doctors, patients, colleagues) to identify individuals who may want to help.

## **Supporting Materials**

Would you like assistance drafting:

- A volunteer recruitment flyer?
- A social media post template for volunteer outreach?
- **Job descriptions** for specific volunteer roles like grassroots coordinators or social media assistants?

#### You said:

Yes

ChatGPT said:

Here's a set of **volunteer recruitment materials** to help you attract motivated individuals for the Alliance to Protect Patients. These include a recruitment flyer, social media post templates, and detailed descriptions for specific volunteer roles.

## 1. Volunteer Recruitment Flyer

**Title:** Join the Alliance to Protect Patients – Make a Difference in Healthcare!

#### **Header:**

"Are you passionate about protecting patient access to care? Do you want to help advocate for fair healthcare policies? Join us as a volunteer and be part of a movement that makes an impact!"

### Why Volunteer with Us?

- Protect Medicare and ensure patients have access to the care they deserve.
- Work alongside physicians, patients, and advocates committed to change.
- Gain valuable experience in healthcare advocacy, policy, and community outreach.

#### **Volunteer Opportunities:**

- 1. **Social Media Advocates:** Spread awareness through social media platforms.
- 2. **Event Support Volunteers:** Help plan and execute webinars, town halls, and community events.
- 3. Patient Story Collectors: Work with patients to share their experiences.
- 4. **Grassroots Coordinators:** Organize outreach efforts and petitions in your area.

#### How to Join:

- Visit [Insert Website or Link] to sign up.
- Email us at [Insert Email Address] with your name and area of interest.

Together, we can protect patients and improve healthcare for everyone!

## 2. Social Media Post Templates

#### **Post #1: General Recruitment**

## Join the Fight to Protect Patients!

Are you passionate about healthcare and patient advocacy? The **Alliance to Protect Patients** is looking for volunteers to help stop harmful Medicare cuts and fight for fair policies.

- Opportunities include:
- Social media advocacy
- Grassroots organizing
- Patient story collection
- Event support
- Flexible schedules—remote and in-person roles available!
- *†* Sign up today: [Insert Link]

#HealthcareAdvocacy #VolunteerOpportunity #ProtectPatients

#### **Post #2: Social Media Advocates**

## Calling Social Media Experts!

Do you love social media and want to make a difference? Join the Alliance to Protect Patients as a Social Media Advocate!

- Help us spread awareness about Medicare cuts and advocate for fair healthcare policies.
- ✓ Flexible, remote role
- Share posts, create content, and connect with advocates online
- Sign up today: [Insert Link]

#VolunteerFromHome #HealthcareAdvocacy #ProtectPatients

#### **Post #3: Grassroots Coordinators**

## **▲** Grassroots Volunteers Needed!

The **Alliance to Protect Patients** is organizing a nationwide movement to stop harmful Medicare cuts. We need **Grassroots Coordinators** to lead local advocacy efforts in your area.

- ✓ Organize petitions and outreach
- ✓ Build connections with community members
- Be part of the fight to protect patients!
- Get involved: [Insert Link]
  #GrassrootsAction #ProtectPatients #MedicareAdvocacy

## 3. Volunteer Role Descriptions

#### A. Social Media Advocate

#### **Role Overview:**

Social Media Advocates will use platforms like Facebook, Twitter, Instagram, and LinkedIn to spread the word about Medicare cuts, promote the petition, and engage with the community.

### **Responsibilities:**

- Share posts and graphics provided by the Alliance.
- Create engaging content highlighting patient and provider stories.
- Respond to comments and questions from followers.

#### **Time Commitment:**

• 1–2 hours per week, flexible.

#### **Ideal Candidate:**

- Familiarity with social media platforms.
- Passion for healthcare advocacy.

#### **B.** Grassroots Coordinator

#### **Role Overview:**

Grassroots Coordinators will lead local advocacy efforts, organizing outreach campaigns and connecting with community members to build support for the Alliance's mission.

### **Responsibilities:**

- Organize local petition drives and events.
- Coordinate volunteers in your area.
- Work with the Alliance team to mobilize grassroots efforts.

#### **Time Commitment:**

• 5–10 hours per month, depending on activity.

#### **Ideal Candidate:**

- Experience in organizing or community outreach.
- Strong communication skills.

## C. Patient Story Collector

#### **Role Overview:**

Patient Story Collectors will work directly with patients to document and share their experiences with Medicare cuts. These stories will be used in campaigns to humanize the impact of healthcare policies.

#### **Responsibilities:**

- Interview patients to collect their stories.
- Write or record testimonials for use in campaigns.
- Ensure stories are shared with permission and align with the Alliance's mission.

#### **Time Commitment:**

• 3–5 hours per week, depending on outreach needs.

#### **Ideal Candidate:**

- Compassionate listener with strong writing or interviewing skills.
- Comfortable working with individuals from diverse backgrounds.

### D. Event Support Volunteer

#### **Role Overview:**

Event Support Volunteers will assist in planning and executing online and in-person events, such as webinars, town halls, and community meetings.

#### **Responsibilities:**

- Help with event logistics, registration, and follow-up.
- Provide technical support for virtual events.
- Assist with setting up and managing in-person events.

#### **Time Commitment:**

• Flexible, depending on event schedules.

#### **Ideal Candidate:**

- Organized and detail-oriented.
- Experience with event planning or technology is a plus.

## 4. Where to Distribute Recruitment Materials

#### 1. Social Media Platforms:

- o Post flyers and graphics on Facebook, Instagram, LinkedIn, and Twitter.
- o Use hashtags like #VolunteerForPatients and #ProtectPatients.

#### 2. Medical Networks:

 Share with state and local medical societies, hospitals, and healthcare organizations.

#### 3. Volunteer Platforms:

o Post roles on VolunteerMatch, Idealist, and HandsOn Network.

#### 4. Universities:

o Partner with public health, medical, or nonprofit management programs to recruit students.

#### 5. Community Boards:

o Distribute flyers at local libraries, community centers, and places of worship.